

Port Concessions & Trade Zones



**GMAPS Education & Training
Services Pte Ltd**

www.gmaritime.com

Duration:

2 days (0900hrs - 1700hrs daily)
Max class size 10 participants

Program Fee:

SGD\$ 1,500.00 (excluding 7% GST)
includes certificate of participation and
all course materials.

In the past ports have been administered, **today's modern ports must be managed.**

This 2 day course is conceived by our team of professionals, practitioners and academics from the maritime and port sectors. It is aimed to offer the opportunity to understand and appreciate the various port concession models and different types of trade zones. *This will enhanced the ability to face in the decision on activities consisting of the ownership of land, quays, piers, and port surface.*

The benefits of understanding the economics behind port concessions and trade zones are:

- This reduces the freight costs of the cargo (in practice, this often means that the freight costs do not rise as rapidly as they would otherwise have done) and
- For the port, it gains when it is able to accommodate greater quantities of cargo, increasing its revenue, that otherwise be diverted to other ports.
- For the Ships, they benefit in the reduction in costs of ship's time waiting. Participants will benefit from the understanding of the applicability of a modern concept.
- For the customers, these cost reductions are eventually passed on to the consumer in cheaper prices for the goods & services.

Participants would also be introduced to the application of these models to various ports around the world as well the factors influencing the choices on port concession models and trade zones.

This workshop would also entail an open discussion on the topics with each of the speakers creating a healthy exchange of ideas and strategies. The participants also will play an active role, molding themselves into pioneers of such a revolutionary era in port management.



COVERAGE

- Rationale for terminal privatization.
- Modes of privatization.
- Main forms and characteristics of concessions used.
- Monitoring performance after privatization.
- Historical background and evolution of Trade Zones.
- The various types of trade zones.
- Categorization of the various Trade Zones based on.
- Growth of the FTZs in to the port hinterland.
- Case Studies, Dialogue and Discussion.

PROGRAM FACULTY

Dr Vinh Thai is currently Assistant Professor at the Division of Infrastructure Systems and Maritime Studies at Nanyang Technological University. He has worked at the Australian Maritime College in Australia, P&O Nedlloyd Vietnam, and the Vietnam International Container Terminal (VICT). Dr Thai has been developing and teaching subjects such as Importing and Exporting, Quality Systems and Customer Service, Logistics, Supply Chain Management, Shipping Strategy, and Maritime Economics.

Dr Thai holds a PhD degree in Maritime and Logistics Management from the Australian Maritime College – University of Tasmania in Australia, a MSc degree in Port Management from the World Maritime University in Sweden, and a BSc degree in Transport Economics from Vietnam Maritime University.

GMAPS Education and Training Services Pte Ltd (GETS), formerly GMAPS Training Division is a subsidiary of Global Maritime and Port Services Pte. Ltd.

We have progressively over the years developed and conducted several courses for the maritime industry. Our courses range from Maritime Law and SOLAS to Safety and Cargo Handling. Some of our clients have been Jurong Port, Asean Ports Association and the Department of Seaports & Customs, Government of Sharjah, United Arab Emirates.

We also have training linkups with the Nanyang Technological University and overseas training providers such as Barter International Maritime Studies.



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PROGRAM DETAILS:

DATES: T.B.A.*

* To Be Announced (upon confirmation).

PROGRAM FEE:

SGD\$ 1,500.00 (excluding 7% GST)

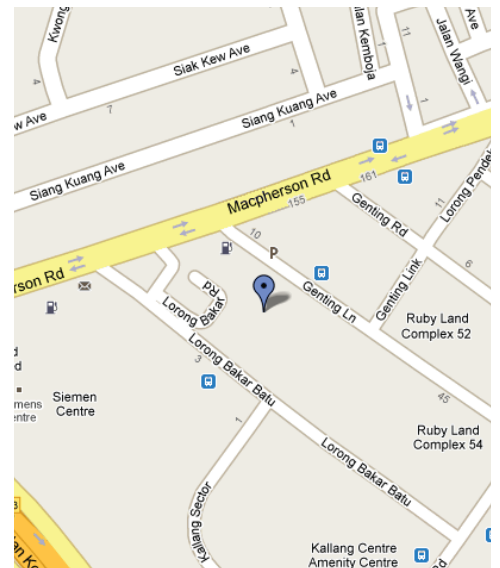
Course fee includes two tea-breaks per full training day.

COURSE DURATION:

2 DAYS (0900hrs - 1700hrs daily)

LOCATION:

28 Genting Lane, #08-06,
Platinum 28,
Singapore 349585



REGISTRATION PROCESS

4 Easy ways to Register.



MAIL:

GMAPS Education and Training Services Pte Ltd
28 Genting Lane, #08-06, Platinum 28
Singapore 349585



PHONE: (65) 6748 8536



FAX: (65) 6748 8212



EMAIL: gets-registration@gmaritime.com

PAYMENT PROCESS:

Payment must be received 10 business days prior to the program date.

- Cheque
made payable to "GMAPS Education and Training Services Pte. Ltd."
- Bank Transfer*
Account name: GMAPS Education and Training Services Pte. Ltd.
Account Number: 0-745072-003 (SGD)
Bank Swift Code: CITISGSGGCB
Bank Code: 7214/011
*Please email GETS a copy of the bank transfer advice and quote full name of participant(s).

REGISTRATION SLIP:

Please make copies for additional participants.

Yes, I will attend the Course on Port Concessions & Trade Zones.

Surname: _____ **Given Name:** _____

Designation: _____

Department: _____

Company Name: _____

Address: _____

Contact No.: _____ **Email:** _____

TERMS AND CONDITIONS:

GMAPS Training and Education Services Pte Ltd reserves the right to cancel the course at its discretion. Should cancellations be initiated by GETS, a full refund of the course fee is applicable. For cancellations on the part of the participant or his company be made, refunds will only be made upon written request and only should the cancellation be 7 days before course commencement. Refund amounts will be 50% of the course fee if done 7 working days prior to course commencement. Full refunds only apply when cancellation is done 14 working days prior to course commencement. Course content, course date, location and trainers are subject to change. All participants will be notified of any such changes.